SP 221 SPANISH FOR PROFESSIONS: NOVICE ABROAD
IES Abroad Multi-location Emerging Economies
Course taught in Buenos Aires & Santiago

DESCRIPTION:
This course is designed for students with little or no knowledge of Spanish. Course starts from the basics and elemental aspects of Spanish in order to build a basis from which to begin developing communicative and intercultural skills.

CREDITS: 3 credits

CONTACT HOURS: 45 hours

LANGUAGE OF INSTRUCTION: Spanish

PREREQUISITES: None

ADDITIONAL COST: None

METHOD OF PRESENTATION:
Language instructors direct tasks, group and pair work, listening and audiovisual activities, class discussions, intensive and extensive readings, individual and group presentations, debates and role plays to develop and improve students’ language skills in social and working settings.

REQUIRED WORK AND FORM OF ASSESSMENT:
- Individual/Group Presentations and Debate - 20%
- Written Essays (including Field Trip assignments) and Quizzes/Glossaries - 20%
- Midterm Exam - 20%
- Final Oral Exam - 20%
- Final Written Exam - 20%

LEARNING OUTCOMES:
By the end of the course, students will be able to:
- Communicate effectively in Spanish with native speakers on wide variety of social topics and situations at their competence level.
- Relate and understand different pieces of information (oral and written) within the professional context.
- Describe some difference between local and American social and professional contexts.

ATTENDANCE POLICY:
Attendance and punctuality are mandatory for all IES Abroad classes, including course-related excursions. Any exams, tests, presentations, or other work missed due to student absences can only be rescheduled in cases of documented medical or family emergencies. If a student misses more than 1.5 classes (for courses taught once a week) or 2.5 classes (for courses taught twice a week) in any course, the final grade will be reduced by one-third of a letter grade (for example, A- to B+) for every additional unexcused absence. Six absences in any course will result in a failing grade.

Punctuality
Students who are late to class will receive a .5 absence. Arriving in class more than 15 minutes late will result in 1 absence.

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<th>Session</th>
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<th>Assignments</th>
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<td><strong>Session 1</strong></td>
<td><strong>Buenos Aires</strong>&lt;br&gt;• Functional: Asking for/giving information (personal information, time, general descriptions, etc.); talking about professions and work environments.&lt;br&gt;• Grammatical: Present tense indicative, time expressions, numbers, adverbs of frequency, and language resources to describe people and work.&lt;br&gt;• Vocabulary: Daily routine activities, work and leisure.&lt;br&gt;• Culture: Time perception in different cultures. Apologizing for being late.</td>
<td>• Describing people, professions, and work settings&lt;br&gt;• Giving personal/professional information&lt;br&gt;• Telling the time&lt;br&gt;• Discussing the value of time for different cultures and situations</td>
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<td><strong>Session 2</strong></td>
<td><strong>Buenos Aires</strong>&lt;br&gt;• Functional: Talking about habits and likes related to leisure and travelling, reacting to opinions. Locating objects, giving directions and describing how to get somewhere, expressing recommendations.&lt;br&gt;• Grammatical: Use of prepositions to describe movement and direction, resources for giving recommendations. Food and meals.&lt;br&gt;• Vocabulary: Vocabulary related to travelling, cities and describing places.&lt;br&gt;• Culture: Tourist attractions in Buenos Aires and Argentina. Being a tourist/foreigner in Latin America.</td>
<td>• Describing places and travel destinations&lt;br&gt;• Expressing preferences about traveling&lt;br&gt;• Talking about cities and touristic sites&lt;br&gt;• Giving directions&lt;br&gt;• Giving recommendations&lt;br&gt;• Oral presentation: where and how to travel in Argentina&lt;br&gt;• Class Essay 1</td>
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<td><strong>Session 3</strong></td>
<td><strong>Buenos Aires</strong>&lt;br&gt;• Functional: Talking about rules for class, work and society; talking about companies. Asking for favors, giving excuses and justifications. Different ways to say thank you. Writing messages and emails.&lt;br&gt;• Grammatical: Prohibition structures; quantifiers. Sequencing adverbs and expressions of politeness in written texts.&lt;br&gt;• Vocabulary: Daily life; Argentine companies; Argentine customs: home, work, university, etc.&lt;br&gt;• Culture: Courtesy: tú/usted. Different levels of formality according to different situations.</td>
<td>• Talking about habits in the US and Argentina&lt;br&gt;• Describing companies&lt;br&gt;• Giving recommendations, instructions, orders, and warnings&lt;br&gt;• Expressing courtesy and respect&lt;br&gt;• Asking for a favor&lt;br&gt;• Course-related trip&lt;br&gt;• Quiz 1</td>
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<td><strong>Session 4</strong></td>
<td><strong>Buenos Aires</strong>&lt;br&gt;• Functional: Talking about experiences in the past; beginning, duration, and location of an action at any specific time.&lt;br&gt;• Grammatical: Past tense forms; time and sequencing adverbs.&lt;br&gt;• Vocabulary: Vocabulary related with experiences, anecdotes, feelings and emotions.&lt;br&gt;• Culture: Changes when living abroad.</td>
<td>• Talking about the past experiences and anecdotes&lt;br&gt;• Asking for information and details about personal information, experiences, and stories in the past&lt;br&gt;• Essay 2 due&lt;br&gt;• Oral presentation: Company structure</td>
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<td><strong>Session 5</strong></td>
<td><strong>Santiago</strong>&lt;br&gt;• Functional: Designing an advertising campaign. Talking about marketing and commercials. Comparing quality and price of product and services.&lt;br&gt;• Grammatical: Affirmative and negative; imperative with pronouns. Comparative and superlative forms using adjectives and adverbs.&lt;br&gt;• Vocabulary: All about advertising&lt;br&gt;• Culture: Chilean commercials, advertising values, etc.</td>
<td>• Discussing advertising in different cultures&lt;br&gt;• Comparing different products and services, and the way they are advertised&lt;br&gt;• Developing a commercial&lt;br&gt;• Midterm Exam</td>
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<td><strong>Session 6</strong></td>
<td><strong>Santiago</strong>&lt;br&gt;• Functional: Talking about the most important moments in recent past times&lt;br&gt;• Grammatical: Preterite Imperfect; time markers for past and present; then and now comparisons&lt;br&gt;• Vocabulary: Discoveries, events and inventions that changed history. Time markers, historical events, emotions.&lt;br&gt;• Culture: History and facts about Chile: A woman president.</td>
<td>• Discussing how life has changed&lt;br&gt;• Events and moments that changed your life&lt;br&gt;• Oral presentation: Course-related trip</td>
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| Session 7 | Santiago | • Talking about the future  
• Dream life/job  
• Job interview  
• Cover letter and CV  
• Quiz 2 |
Vocabulary: Problems of the world: *clima, contaminación, pobreza*, etc. About circumstances and situations related to life experiences: *Casarse, tener éxito, hacerse rico, tener hijos*, etc.  
Culture: Job interviews. Curriculum Vitae. |
| Session 8 | Santiago | • Presentation in Spanish  
• Written Exam |
| Functional: Review and enhancement of contents.  
Grammatical: Review and enhancement of contents.  
Vocabulary: Review and enhancement of contents.  
Culture: Review and enhancement of contents. |

**REQUIRED READINGS:**
Course dossier designed by the Spanish coordinator which includes Spanish reading and audio/visual material taken from magazines, journals, academic and other current pedagogical and relevant sources.

**RECOMMENDED READINGS:**
- Diario *El Mercurio*. (distintas ediciones entre 2010-2017)
- Diario *La Tercera*. Abril 2013
- Materiales extraídos de diversas páginas de internet
- Materiales inéditos preparados por las profesoras y los profesores.
• Revista ICARITO. Publicación semanal del diario LA TERCERA. (diversas ediciones 2016)
• Revista Mujer. Publicación semanal del diario LA TERCERA. (diversas ediciones entre 2004-2016)
• Revista YA. Publicación semanal del diario EL MERCURIO. (diversas ediciones entre 2004-2016)

Websites
• http://economiafeminita.com/Argentina
• www.indiana.edu
• www.clinicaalemana.cl
• www.hts.cl
• www.icarito.cl
• www.minsal.cl (Ministerio de Salud de Chile)
### APPENDIX I: RUBRIC FOR THE EVALUATION OF WRITINGS

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| **A** | An original, excellent work, which clearly follows the instructions. The chosen subject is relevant and has been deeply analyzed (always according to the Spanish level of the student).  
  - It has almost no language mistakes, or the mistakes it has, have not been dealt with yet, due to the student’s Spanish level.  
  - The student uses a lot of the structures taught in class.  
  - The presentation is very well organized (it has an introduction, a development and a conclusion or any other kind of organization which shows a previous writing plan.) Ideas are clearly expressed and related to one another by means of connectives or transitional sentences. The paragraphs also logically linked in this way.  
  - The student uses a wide, accurate and suitable vocabulary according to their Spanish level, and they try not to repeat many words.  
  - The writing has been submitted in due time and manner.  
  - The writing is neat and tidy. |
| **B** | An original, excellent work, which clearly follows the instructions. The chosen subject is relevant and has been well developed (always according to the Spanish level of the student).  
  - It has some language mistakes (not many) that are not acceptable according to the student’s Spanish level.  
  - The work has some (not many) organization problems, either because they do not have any introduction or conclusion, or because the different ideas are not well connected, or the concepts are not clearly conveyed. The explanations can be understood, but with some effort.  
  - The student uses some of the structures taught in class.  
  - The student uses few connectives or plain ones like y, o, but and también, which they repeat constantly in order to organize their speech.  
  - The vocabulary in the writing is wide, according to the student’s Spanish level, and they try not to repeat many words.  
  - The writing has been submitted in due time and manner.  
  - The writing is neat and tidy. |
| **C** | A work which follows the instructions in a plain way. The chosen subject is not relevant and /or is not completely developed – always taking into account the Spanish level of the student).  
  - The writing has many language mistakes which are unacceptable according to their Spanish level. In this case, it is evident that there has not been a previous revision with the teacher.  
  - The writing shows **serious** organization problems, or it lacks an introduction and an end, and disconnected ideas are **predominant**. There are very confusing paragraphs, but other central ones are correct. The teacher needs to make great effort to understand the message the student meant to convey, because it lacks many connectives or transitional paragraphs to link ideas.  
  - The student uses much too limited vocabulary for their level, which is repeated all through the writing.  
  - The writing has not been submitted in due time, and it is not tidy enough. |
## APPENDIX II: RUBRIC FOR ORAL PRESENTATIONS

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<th>Grade</th>
<th>Description</th>
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| A     | - An original, excellent tidy work. The chosen subject matter is relevant. The student has done this research work with true interest. Besides, if the topic allows it, it shows an intercultural point of view, i.e., a deep observation of the similarities and differences between this new culture and their own.  
- The presentation is organized in a remarkably clear way, with an introduction, a development and a conclusion, and it is made with visual support (posters, pictures, etc.) which illustrate the topic.  
- It can be clearly seen that the student can handle the chosen topic with sound knowledge about it.  
- It is not a reading, but a fluent presentation. The student may use some notes as a reminder.  
- The student’s pronunciation is clear, so the presentation is easy to understand.  
- There are very few, or none of the mistakes the student could have avoided according to their Spanish level. The grammar and vocabulary taught in class is used during the presentation.  
- The student has showed his project plan to the teacher before the day of the presentation, in order to confirm the relevance of the topic and to make the necessary correction, which they apply at the moment of the presentation.  
- The student shows their intention to talk only in Spanish all through the presentation (they have learnt new words and how to explain them in Spanish in case they are asked about them).  
- The student manages to catch the attention of the class and to gets the group to participate in their presentation. |
| B     | - The quality of the work is good, the chosen topic is relevant, and it is well developed.  
- The presentation is attractive enough, and it follows a logical organization.  
- Although the presentation has continuity, there are some interruptions, or the student reads several quite long passages. We are not referring here to some notes as a reminder, which the student is of course allowed to use.  
- The Spanish grammar and vocabulary are suitable. There are few language mistakes which could have been avoided according to their Spanish level.  
- Idiomatic expressions are correctly used according to the student’s Spanish level, though there may be some mistakes.  
- The previous draft is not well developed and the teacher’s corrections do not seem to have been taken into account.  
- The student shows their intention to talk only in Spanish all through the presentation (they have learnt new words and how to explain them in Spanish in case they are asked about them).  
- The presentation has appropriate visual support. |
| C     | - This is a simple work, done just to carry out the teacher’s instructions. The chosen subject is not well developed. The presentation is not original, and it shows that it has been improvised.  
- It is badly organized and /or confusing, or it consists only of the description of a series of photographs, which shows the lack of real organization of ideas.  
- The student reads all the time, so it is not a real presentation.  
- The pronunciation is not clear.  
- There are a lot of language mistakes which could have been avoided at their Spanish level.  
- The student tries to answer the questions he is asked in English, though they can do it in Spanish.  
- The student cannot answer questions about the subject they have chosen. |